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Consolidated Financial Results for the Six Months Ended September 30, 2022 [Japanese GAAP]



November 8, 2022

Company name: WIN-Partners Co., Ltd.
 Stock exchange listing: Tokyo Stock Exchange
 Code number: 3183
 URL: <http://www.win-partners.co.jp/>
 Representative: Hideumi Akizawa, Chief Executive Officer
 Contact: Keiji Matsumoto, Director
 Phone: +81-3-3548-0790
 Scheduled date of filing quarterly securities report: November 14, 2022
 Scheduled date of commencing dividend payments: –
 Availability of supplementary explanatory materials on quarterly financial results: Not available
 Schedule of quarterly financial results briefing session: Scheduled (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Six Months Ended September 30, 2022 (April 1, 2022 - September 30, 2022)

(1) Consolidated Operating Results (cumulative) (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Six months ended September 30, 2022	33,616	7.9	1,107	(5.8)	1,108	(5.9)	741	(7.3)
September 30, 2021	31,144	11.7	1,175	41.5	1,179	40.8	799	39.6

(Note) Comprehensive income: Six months ended September 30, 2022: ¥737 million [(8.9)%]
 Six months ended September 30, 2021: ¥809 million [36.4%]

	Basic earnings per share	Diluted earnings per share
Six months ended September 30, 2022	Yen 26.09	Yen –
September 30, 2021	27.86	–

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of September 30, 2022	41,132	21,464	52.2	755.28
As of March 31, 2022	41,564	21,721	52.3	764.32

(Reference) Equity: As of September 30, 2022: ¥21,464 million
 As of March 31, 2022: ¥21,721 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2022	—	0.00	—	35.00	35.00
Fiscal year ending March 31, 2023	—	0.00			
Fiscal year ending March 31, 2023 (Forecast)			—	36.00	36.00

(Note) Revision to the forecast for dividends announced most recently: None

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2023 (April 1, 2022 - March 31, 2023)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	71,000	6.9	2,820	2.1	2,820	2.0	1,930	5.4	67.91

(Note) Revision to the financial results forecast announced most recently: Yes

* Notes:

- (1) Changes in significant subsidiaries during the period under review: None
(Changes in specified subsidiaries resulting in changes in scope of consolidation)
(Note) Through consolidated subsidiary TESCO Co., Ltd., we acquired all shares of TOSAY Medical Co., Ltd. in the second quarter of the fiscal year under review and included it in the scope of consolidation, although this does not constitute a change in specified subsidiaries.
- (2) Accounting methods adopted particularly for the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: None
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None
 - 4) Retrospective restatement: None
- (4) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):

September 30, 2022:	30,503,310 shares
March 31, 2022:	30,503,310 shares
 - 2) Total number of treasury shares at the end of the period:

September 30, 2022:	2,083,573 shares
March 31, 2022:	2,083,573 shares
 - 3) Average number of shares during the period:

Six months ended September 30, 2022:	28,419,737 shares
Six months ended September 30, 2021:	28,708,237 shares

* These quarterly financial results are outside the scope of quarterly review by certified public accountants or an audit firm.

* Explanation of the proper use of financial results forecasts and other notes

The financial results forecasts are based on information available as of the announcement date of this document and assumptions as of the same date concerning uncertain factors that may affect future performance. Actual results may differ significantly from these forecasts due to various factors.

Quarterly Consolidated Financial Statements and Principal Notes
(1) Quarterly Consolidated Balance Sheets

(Thousand yen)

	As of March 31, 2022	As of September 30, 2022
Assets		
Current assets		
Cash and deposits	15,572,870	14,841,673
Notes and accounts receivable - trade	14,542,286	12,533,585
Electronically recorded monetary claims - operating	1,819,004	1,869,292
Merchandise	2,066,037	2,776,396
Other	745,629	1,107,987
Total current assets	34,745,828	33,128,935
Non-current assets		
Property, plant and equipment		
Land	3,999,503	4,178,433
Other	1,749,272	2,512,411
Total property, plant and equipment	5,748,776	6,690,845
Intangible assets	156,579	323,722
Investments and other assets	913,813	989,481
Total non-current assets	6,819,169	8,004,050
Total assets	41,564,997	41,132,986
Liabilities		
Current liabilities		
Notes and accounts payable - trade	14,881,444	15,025,047
Electronically recorded obligations - operating	2,094,209	1,960,306
Income taxes payable	595,688	401,727
Provision for bonuses	392,514	326,403
Other	734,703	767,198
Total current liabilities	18,698,560	18,480,683
Non-current liabilities		
Retirement benefit liability	1,142,531	1,185,310
Other	2,000	2,140
Total non-current liabilities	1,144,531	1,187,450
Total liabilities	19,843,091	19,668,134
Net assets		
Shareholders' equity		
Share capital	550,000	550,000
Capital surplus	2,272,369	2,272,369
Retained earnings	19,688,252	19,434,967
Treasury shares	(836,142)	(836,142)
Total shareholders' equity	21,674,479	21,421,195
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	40,538	36,434
Remeasurements of defined benefit plans	6,887	7,222
Total accumulated other comprehensive income	47,426	43,656
Total net assets	21,721,905	21,464,852
Total liabilities and net assets	41,564,997	41,132,986

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statement of Income

Six Months Ended September 30

(Thousand yen)

	For the six months ended September 30, 2021	For the six months ended September 30, 2022
Net sales	31,144,093	33,616,957
Cost of sales	27,251,341	29,589,390
Gross profit	3,892,752	4,027,567
Selling, general and administrative expenses	2,716,804	2,920,139
Operating profit	1,175,948	1,107,428
Non-operating income		
Interest income	85	64
Dividend income	7	7
Rental income from real estate	1,021	807
Other	2,423	4,027
Total non-operating income	3,538	4,906
Non-operating expenses		
Interest expenses	–	64
Other	482	3,374
Total non-operating expenses	482	3,439
Ordinary profit	1,179,004	1,108,895
Extraordinary income		
Gain on sale of non-current assets	357	–
Gain on sale of investment securities	–	28,306
Total extraordinary income	357	28,306
Extraordinary losses		
Office relocation expenses	–	50,065
Total extraordinary losses	–	50,065
Profit before income taxes	1,179,361	1,087,137
Income taxes	379,589	345,730
Profit	799,771	741,406
Profit attributable to owners of parent	799,771	741,406

Quarterly Consolidated Statement of Comprehensive Income

Six Months Ended September 30

(Thousand yen)

	For the six months ended September 30, 2021	For the six months ended September 30, 2022
Profit	799,771	741,406
Other comprehensive income		
Valuation difference on available-for-sale securities	7,892	(4,104)
Remeasurements of defined benefit plans, net of tax	1,630	334
Total other comprehensive income	9,522	(3,769)
Comprehensive income	809,294	737,636
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	809,294	737,636

(3) Quarterly Consolidated Statement of Cash Flows

(Thousand yen)

	For the six months ended September 30, 2021	For the six months ended September 30, 2022
Cash flows from operating activities		
Profit before income taxes	1,179,361	1,087,137
Depreciation	78,070	75,001
Decrease (increase) in trade receivables	1,763,058	2,582,120
Decrease (increase) in inventories	33,303	(608,920)
Increase (decrease) in trade payables	(1,646,871)	(662,347)
Other, net	(302,961)	(752,756)
Subtotal	1,103,960	1,720,235
Income taxes paid	(275,378)	(665,212)
Other, net	93	751
Net cash provided by (used in) operating activities	828,674	1,055,774
Cash flows from investing activities		
Purchase of shares of subsidiaries resulting in change in scope of consolidation	–	(505,076)
Purchase of property, plant and equipment	(107,335)	(601,032)
Other, net	(49,224)	451,954
Net cash provided by (used in) investing activities	(156,559)	(654,154)
Cash flows from financing activities		
Dividends paid	(976,080)	(994,690)
Other, net	–	(168,180)
Net cash provided by (used in) financing activities	(976,080)	(1,162,870)
Net increase (decrease) in cash and cash equivalents	(303,965)	(761,250)
Cash and cash equivalents at beginning of period	12,122,053	10,572,870
Cash and cash equivalents at end of period	11,818,088	9,811,620